Dragonfly Energy Holdings Corp. Unaudited Condensed Consolidated Balance Sheets

(U.S. Dollars in Thousands, except share and per share data)

	Septen	mber 30, 2023	December 31, 2022		
Current Assets					
Cash	\$	13,235	\$	17,781	
Accounts receivable, net of allowance for credit losses		4,336		1,444	
Inventory		41,907		49,846	
Prepaid expenses		823		1,624	
Prepaid inventory		2,074		2,002	
Prepaid income tax		529		525	
Other current assets		118		267	
Total Current Assets		63,022		73,489	
Property and Equipment					
Machinery and equipment		16,337		10,214	
Office furniture and equipment		275		275	
Leasehold improvements		1,727		1,709	
Vehicle		33		195	
Total		18,372		12,393	
Less accumulated depreciation and amortization		(2,496)		(1,633)	
Property and Equipment, Net		15,876		10,760	
Operating lease right of use asset		3,615		4,513	
Total Assets	\$	82,513	\$	88,762	
Current Liabilities					
Accounts payable	\$	9,889	\$	13,475	
Accrued payroll and other liabilities		10,788		6,247	
Customer deposits		217		238	
Uncertain tax position liability		128		128	
Notes payable, current portion, net of deferred financing fees		18,700		19,242	
Operating lease liability, current portion		1,264		1,188	
Financing lease liability, current portion		36		10	
Total Current Liabilities		41,022		40,528	
Long-Term Liabilities					
Warrant liabilities		14,165		32,831	
Accrued expenses, long-term		351		492	
Operating lease liability, net of current portion		2,565		3,541	
Financing lease liability, net of current portion		75		38	
Total Long-Term Liabilities		17,156		36,902	
Total Liabilities		58,178		77,430	
Equity					
Common stock, 170,000,000 shares at \$0.0001 par value, authorized, 58,880,712 and 43,272,72	3				
shares issued and outstanding as of September 30, 2023 and December 31, 2022, respectively		6		4	
Preferred stock, 5,000,000 shares at \$0.0001 par value, authorized, no shares issued and					
outstanding as of September 30, 2023 and December 31, 2022, respectively		-		-	
Additional paid in capital		68,293		38,461	
Retained deficit		(43,964)		(27,133)	
Total Equity		24,335	_	11,332	
Total Liabilities and Shareholders' Equity	\$	82,513	\$	88,762	

Dragonfly Energy Holdings Corp. Unaudited Condensed Interim Consolidated Statements of Operations

(U.S. Dollars in Thousands, except share and per share data)

		Three Months Ended			
	Septem	ber 30, 2023	September 30, 2022		
Net Sales	\$	15,889	\$	26,117	
Cost of Goods Sold		11,317		19,079	
Gross Profit		4,572		7,038	

Operating Expenses			
Research and development	1,385		753
General and administrative	6,005		6,336
Selling and marketing	3,083		3,358
Total Operating Expenses	10,473	· <u></u>	10,447
Loss From Operations	(5,901)		(3,409)
Other (Expense) Income			
Interest expense	(3,977)		(1,166)
Change in fair market value of warrant liability	(145)		-
Total Other (Expense) Income	(4,122)		(1,166)
Loss Before Taxes	(10,023)		(4,575)
Income Tax (Benefit) Expense			(886)
Net Loss	\$ (10,023)	\$	(3,689)
Loss Per Share- Basic	\$ (0.17)	\$	(0.10)
Loss Per Share- Diluted	\$ (0.17)	\$	(0.10)
Weighted Average Number of Shares-Basic	58,736,013		38,129,422
Weighted Average Number of Shares-Diluted	58,736,013		38,129,422

Dragonfly Energy Holdings Corp. Unaudited Condensed Interim Consolidated Statements of Operations

(U.S. Dollars in Thousands, except share and per share data)

		Nine Months Ended			
	Sept	September 30, 2023			
Net Sales	\$	53,954	\$	66,042	
Cost of Goods Sold		40,541		46,481	
Gross Profit		13,413		19,561	
Operating Expenses					
Research and development		3,332		1,951	
General and administrative		23,114		13,778	
Selling and marketing		11,075		9,331	
Total Operating Expenses		37,521		25,060	
Loss From Operations		(24,108)		(5,499)	
Other (Expense) Income					
Interest expense		(11,905)		(3,657)	
Change in fair market value of warrant liability		19,182		-	
Total Other (Expense) Income		7,277		(3,657)	
Loss Before Taxes		(16,831)		(9,156)	
Income Tax (Benefit) Expense			, <u>-</u>	(1,700)	
Net Loss	\$	(16,831)	\$	(7,456)	
Loss Per Share- Basic	\$	(0.34)	\$	(0.20)	
Loss Per Share- Diluted	\$	(0.34)	\$	(0.20)	
Weighted Average Number of Shares-Basic		50,166,320		37,098,990	
Weighted Average Number of Shares-Diluted		50,166,320		37,098,990	

Nine Menths Inded

	Nine Mo	Nine Months Ended			
	September 30, 2023	Septem!	ber 30, 2022		
Cash Flows From Operating Activities					
Net Loss	\$ (16,831)	\$	(7,456)		
Adjustments to Reconcile Net Loss to Net Cash			_		
Used in Operating Activities					
Stock based compensation	6,387		1,155		
Amortization of debt discount	995		1,783		
Change in fair market value of warrant liability	(19,182)	-		
Deferred tax liability	-		(1,707)		
Non-cash interest expense (paid-in-kind)	3,738		-		
Provision for doubtful accounts	147		-		
Depreciation and amortization	909		648		
Loss on disposal of property and equipment	116		62		
Changes in Assets and Liabilities					
Accounts receivable	(3,039))	(3,037)		
Inventories	7,939		(12,360)		
Prepaid expenses	801		(1,259)		
Prepaid inventory	(72)	3,732		
Other current assets	149		(2,114)		
Other assets	898		831		
Income taxes payable	(4)	(927)		
Accounts payable and accrued expenses	343		(3,915)		
Customer deposits	(21)	(147)		
Total Adjustments	104		(17,255)		
Net Cash Used in Operating Activities	(16,727)	(24,711)		
Cash Flows From Investing Activities					
Purchase of property and equipment	(6,507)	(6,065)		
Net Cash Used in Investing Activities	(6,507)	(6,065)		
Cash Flows From Financing Activities					
Proceeds from public offering, net	21,640		_		
Proceeds from public offering (ATM), net	671		_		
Proceeds from note payable, related party	1,000		_		
Repayment of note payable, related party	(1,000)	127		
Repayment of note payable	(5,275)	127		
Proceeds from exercise of Public Warrants	747		-		
Proceeds from exercise of options	359		707		
Proceeds from stock purchase agreement	-		15,000		
Proceeds from exercise of Investor Warrants	546		_		
Net Cash Provided by Financing Activities	18,688		15,707		
Net Increase (Decrease) in Cash	(4,546)	(15,069)		
Beginning cash	17,781		28,630		
Ending cash	\$ 13,235	\$	13,561		

Use of Non-GAAP Financial Measures

The Company provides non-GAAP financial measures including EBITDA and Adjusted EBITDA as a supplement to GAAP financial information to enhance the overall understanding of the Company's financial performance and to assist investors in evaluating the Company's results of operations, period over period. Adjusted non-GAAP measures exclude significant unusual items. Investors should consider these non-GAAP measures as a supplement to, and not a substitute for financial information prepared on a GAAP basis.

Adjusted EBITDA

Adjusted EBITDA is considered a non-GAAP financial measure under the rules of the SEC because it excludes certain amounts included in net loss calculated in accordance with GAAP. Specifically, the Company calculates Adjusted EBITDA by GAAP net loss adjusted to exclude stock-based compensation expense, business combination related expenses and other one-time, non-recurring items.

The Company has included Adjusted EBITDA because it is a key measure used by Dragonfly's management team to evaluate its operating performance, generate future operating plans, and make strategic decisions, including those relating to operating expenses. As such, the Company believes Adjusted EBITDA is helpful in highlighting trends in the ongoing core operating results of the business.

Adjusted EBITDA has limitations as an analytical tool, and it should not be considered in isolation or as a substitute for analysis of net loss or other results as reported under GAAP. Some of these limitations are:

- · Adjusted EBITDA does not reflect the Company's cash expenditures, future requirements for capital expenditures, or contractual commitments;
- Adjusted EBITDA does not reflect changes in, or cash requirements for, the Company's working capital needs;

- · Adjusted EBITDA does not reflect the Company's tax expense or the cash requirements to pay taxes;
- although amortization and depreciation are non-cash charges, the assets being amortized and depreciated will often have to be replaced in the future and Adjusted EBITDA does not reflect any cash requirements for such replacements;
- Adjusted EBITDA should not be construed as an inference that the Company's future results will be unaffected by unusual or non-recurring items
 for which the Company may adjust in historical periods; and
- other companies in the industry may calculate Adjusted EBITDA differently than the Company does, limiting its usefulness as a comparative measure.

Reconciliations of Non-GAAP Financial Measures

EBITDA and Adjusted EBITDA

The following table presents reconciliations of EBITDA and Adjusted EBITDA to the most directly comparable GAAP financial measure for each of the periods indicated.

Dragonfly Energy Holdings Corp.

Reconciliation of GAAP to Non-GAAP Measures (Unaudited) (U.S. Dollars in Thousands)

	Three Months Ended			Nine Months Ended				
	Septen	nber 30, 2023	Septen	nber 30, 2022	Septer	mber 30, 2023	Septen	nber 30, 2022
Net Loss	\$	(10,023)	\$	(3,689)	\$	(16,831)	\$	(7,456)
Interest Expense		3,977		1,166		11,905		3,657
Taxes		-		(886)		-		(1,700)
Depreciation and Amortization		316		259		909		648
EBITDA	\$	(5,730)	\$	(3,150)	\$	(4,017)	\$	(4,851)
Adjusted for:								
Stock Based Compensation ⁽¹⁾		946		436		6,387		1,155
Separation Agreement ⁽²⁾		-		-		720		-
June Offering Costs ⁽³⁾		-		-		904		-
Promissory Note Forgiveness ⁽⁴⁾		-		-		= 1		469
Change in fair market value of warrant liability ⁽⁵⁾		145		-		(19,182)		-
Adjusted EBITDA	\$	(4,639)	\$	(2,714)	\$	(15,188)	\$	(3,227)

- Stock-Based Compensation is comprised of costs associated with option and RSU grants made to our employees, consultants and board members.
- (2) Separation Agreement is comprised of \$720 in cash severance associated with the separation agreement dated April 26, 2023 between us and our former Chief Legal Officer.
- (3) June Offering Costs is comprised of fees and expenses, including legal, accounting, and other expenses associated with our secondary offering.
- (4) Promissory Note Foregiveness is comprised of the loan that was forgiven, prior to the Business Combination, in connection with the promissory note, with a maturity date of March 1, 2026, between us and John Marchetti, our former Chief Financial Officer and current Senior Vice President, Operations.
- (5) Change in fair market value of warrant liability represents the change in fair value for the three and nine month period ended September 30, 2023.

Source: Dragonfly Energy Holdings Corp.